



The Australian Trade and Investment Commission (Austrade) is looking for a motivated and client-focused professional to join its business development team.

Austrade is the Australian Government's trade and investment development agency. Austrade assists Australian businesses to succeed in trade and investment internationally, attracts productive foreign direct investment into Australia and promotes Australia's education sector internationally.

Business Development Manager – Accra (m/f)

We are seeking a highly-skilled person to promote and support Australian business in West Africa - primarily Ghana and Nigeria - by optimising and expanding business networks to take advantage of trade opportunities. Priority areas of focus for Austrade Accra are Mining, Oil and Gas, which represent key areas of opportunity. Knowledge of or experience in one or more of these sectors would be an advantage. Experience in business development in the Nigerian market is desirable.

The successful candidate will have demonstrated experience in client/customer relationship management, a good understanding of marketing concepts and their practical application, excellent research skills and sound knowledge of the trade and investment environment as well as local/regional market conditions.

The candidate should be fluent both in written and spoken English with at least five years of experience in business development, preferably in an international environment. Working knowledge of French would be an advantage.

A two-year contract is offered under employment conditions consistent with the local labour law. Austrade offers equal employment and training opportunities as well as reward & recognition schemes.

For more information and to submit an application please follow the link below.

<http://www.austrade.gov.au/BDMAccra2016>

The closing date for applications is Friday, 20 May 2016.